



Ramesh V.P.

General Manager - Operations

Strategic Planning | Plant Operations | Profit Maximization

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📍 India

Profile Summary

- Versatile professional with over 19 years of experience in directing manufacturing operations & administrative activities as per Lean, Kaizen, Safety and TPM to achieve organizational goals & objectives across apparel industry
- Achievement-driven business leader with excellent track record of managing complete operations for business and producing consistent top-line & bottom-line growth for 1200 machine from cut to pack process production capacity of 1.4Million/Month.
- A principal executive 'point of contact' for the company with responsibility of providing overall leadership and direction for all plant operations to achieve continuously improving results in safety, quality, service & cost performance
- Participated in formulating budgets, for new products, Low-Cost Automation Projects, capacity enhancement for the new plant/ facility Excellence in managing technically advanced, cost-efficient & state-of-the-art manufacturing systems
- Contributed in ensuring sufficient human, financial, technological, informational, quality, automation, process enhancement, HR resources, and material resources are available to ensure smooth operations
- Expertise in driving operational cost reductions, augmenting production and infusing change management as per requirement; exhibited excellence in devising strategies for quality system implementation.
- Recognized for rolling out Pitch Vision, which was a high-tech cricket analysis tool to evaluate players performance Proven capability in leading large workforce for accomplishment of organizational goals

Core Competencies

- Strategy Planning
- Leadership
- P&L / Budgeting
- Cost Control
- Quality / EHS
- Process Improvement
- Lean Manufacturing
- Operational Excellence
- Vendor / Contract Management
- Procurement
- Inventory Mgmt.
- Team Management & Leadership

Soft Skills

- Motivator
- Communicator
- Team Leader
- Collaborator

Work Experience

As General Manager - Operations at Natchi Apparels, (A group of Eastman exports global clothing limited)

Dindigul, Tamilnadu.

- Budget preparing & Achieving monthly P&L.
- Responsible for profitability of organization
- Directing and guiding functional heads towards organization objective. Thereby ensuring process driven set up.
- Standardization and continuous improvement of process
- Training on automation, continuous improvement
- Ensuring Optimum Utilization of 4Ms.

As Group Manager – Operations at Manchaswar Apparel Ltd (Aditya Birla Group) *Bhubaneshwar.*

- Leading Operations and Sewing; worked with clients such as Peter England, Allen Solly, Van Heusen.
- Responsible for providing strategic leadership through the establishment of long-range goals, strategies, plans, and policies.
- Responsible for creating & carrying out strategic plans to stimulate positive results in teams & leaders and worked with departments to identify the causes of poor/average performance & restore healthy & profitable growth.

Career Timeline

Nov'23 to till date

Natchi Apparels, Dindugal, Tamil Nadu (A group of Eastman exports global clothing limited)

Oct'21 – Oct '23

Manchaswar Apparel Ltd, Bhubaneswar.

Feb '19 – Oct '21

CR Garments- Tirupur & Bangladesh

Aug '12 – Jan '19

Shahi Exports ptd., Bhubaneswar

Feb '10 - Aug '12

Gokaldas Exports Ltd., Bangalore

Jan '05 – Dec '09

Silver crest clothing pvt ltd, Bangalore

- Develop and execute both short-term and long-term asset/ resource strategies and plans to meet business goals, optimize manufacturing utilization and ensure operational excellence.

- Oversee company operations to ensure production efficiency, quality, service and cost-effective management of resources.

- Plan, develop and approve specific operational policies, programs, procedures and methods in concert with general policies.

- Coordinate the operating and capital budgets according to the budget calendar, monitor monthly and other financial statements and take effective corrective action as required.

- Analyzed problem areas within organizations, personnel, equipment utilization, marketing content and metric design, systems, procedure and policies to determine what modifications/improvements were needed.

As Head of - Operations at CR Garments- Tirupur & Bangladesh

-Planning, organizing, directing & controlling operations through business excellence philosophy for 1000 machine with 46units from cut to pack process

-Spearheading the entire plant activities as per the goals of organization; developing new initiatives to create Annual Operating Plan (AOP) to support the strategic directions

-Managing business operations with key focus on bottom line profitability by ensuring optimal utilization of resources

-Supervising end-to-end projects for set-up, expansion, modernization, and finalization of technical specifications

-Leading capacity planning, productivity improvements & technical issue resolutions initiatives and diligently planning for materials and inventory management

-Liaising with management for evolving strategic vision, driving change, and infusing new ideas for next level performance

-Driving various activities and programs like Kaizen competitions, safety activities, plant welfare activities & external trainings

-Identifying non-conforming products and taking steps to achieve zero accident & zero customer complaints using tools like Lean, I E, 5S, Kaizen,

-Executing effective procurement schedules and finalizing specifications of the spare parts

-Devising day-to-day strategies, budgets, production schedules, with resource allocation and machine loading for optimum output; minimizing bottlenecks in terms of men, material & machine for high productivity

-Planning with the team to take brews as per requirement to ensure production is fulfilled as well as power and thermal KPIs are in limit

-Ensuring adherence to quality systems as per as per the ISO 9000/ ISO 14001 standards, maintaining requisite documents to ensure complete in process quality & improvement in process capabilities; providing guidance and recommending improvements on manufacturing methods to reduce errors

-Collaborating with various departments like Engineering Services, Material Stores, Quality Assurance & Commercial for ensuring accomplishment of monthly production targets basis SOP guidelines

-Recruiting, training, mentoring & building teams to enhance plant operations; ensuring training & follow-ups of safety practices as per OHSAS 18001.

BUYERS HANDLED

Tee-Shirts and Multi products: Levi's, Puma, US Polo, May roll,, United colours of Benetton

IT Skills

MS Office – Outlook, Word, Excel & PowerPoint

OS – Windows & Mac

Academic Details

2014: B.Tech. (Textile Engineering) from Kamataka University

2012: MBA (Apparel Merchandising) from Periyar University, Tamil Nadu.

As Senior Operation Manager at Shahi Exports ptd.,

Bhubaneswar

- Shahi Exports Limited is an India-based company, engaged in the business of design, manufacture from fibre to fashion product range of garments for men, women and children in Woven, knits, Denim for several international fashion brands and retailers. The Company is specialized in manufacture of ladies Tops and kids wear.
- Drove the – IED 8nos, Planning – 4 nos, Production - 50nos performed the diagnostic study to measure production issues.
- Executed the Lean Tools including 3Ps, 5s, Kanban, TPM
- Designed & imparted training at grass root levels to apply Lean Culture
- Applied the Measurement Systems to evaluate the KPIs (efficiency, morale & quality) of Manufacturing System
- Formulated the project terms for requirements Space, Infra Structure, Facilities, Machine, Manpower, Process & Methodology

Selected Highlights & Contributions

- Headed the budget planning for the project execution; prepared the Time & Action plan Conducted the KAIZEN events; established the KANBAN systems for quality & productivity enhancement
- Supported the implementation of QMS
- Attained the 70 % production targets with 95 % FTR
- Maintaining MMR ration of 1.70
- Following up with the company production operations from pre-production stage until goods pass final inspection and solving technical problems. Overseeing satisfactory order fulfilment & related tasks including planning, control & troubleshooting in co-ordination with the production & quality teams.
- Responsible for R&D activities during size set stage for friendly production.
- Implemented the concepts including JIT, JIDOKA, TAKT Time, 5S & Visual Workplace successfully

As Senior Industrial Engineer at Gokaldas Exports.

Bangalore, India

Gokaldas Exports Limited is an India-based company, engaged in the business of design, manufacture and sale of a range of garments for men, women and children and caters to the needs of several international fashion brands and retailers. The Company is specialized in manufacture of outerwear, blazers and pants, shorts, shirts, blouses, denim wear, swim wear and sportswear.

Selected Highlights & Contributions

- Responsible for Line lay out preparation (Pro-SMV), Thread consumption preparation.
- Identifying training needs and impart training to operators on scientific basis
- Preparing MIS & Monthly reports, Incentive reports
- Preparing line plan with HO planner in Fast react software
- Participating in SKB & MDI Events.
- Implementing 5s & maintaining better work environment
- Quick change overs & advising best process flow.
- Worked to improve the performance, productivity, quality, efficiency and profitability of departmental & organizational operations using effective methods & strategies
- Established the entire project cycle including machine purchase, layouts, construction & scheduling
- Supervised the works of multiple departments in production including warehouse, cutting, sewing & packing, Quality, Maintenance and IE

As Industrial Engineer at Silver crest clothing pvt ltd.,

Bangalore, India

- Supervised the functioning of 400 machines with Suits & Bottoms.
- Maximized the usage of resources & maintained 5M's: Men, Material, Machine Money & Morality

Selected Highlights & Contributions

- Responsible for OB, Lay out, Thread consumption preparation.
- Organizing Production meeting, making time study, Method study in-order to improve productivity
- Preparing skill matrix for operators in-order to plan for multi skill training
- Preparing factory costing & Line costing to arrive Factory Loss/Profit.

Personal Details

Date of Birth: 5th June 1985

Languages Known: English, Tamil, Hindi, Kannada & Telugu.

Nationality: Indian.

Permanent Address: Vettuvampalayam, Kondarasampalayam(P.O), Paramathi Velur(Tk.) Namakkal – 637203