

CURRICULUM VITAE



A. KARTHI RAJ

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Objective

Looking for a growth-oriented career in a multinational garment Liaison/Buying or textile retailer, to utilize and enhance my managerial capabilities in the Apparel industry. To become one among the successful, eminent & professional administrator and to work innovative to join hands in raising the flag of prosperity of the concern am working.

Areas of interest: Quality Management, Product Quality & Safety, Technical/Social Audits, Production, Up grading factories and Problem Solving

Professional Experience

From November 2022 to present

Organization: **Shahi Exports Pvt Ltd., Bangalore**

Designation: **Senior Manager - Quality Assurance**

Company details: Shahi Export is the number one garment exporter in India in terms of sales with a turnover close to 3200 crores. Having about 16 fully integrated garment manufacturing units spread in Bangalore and across Karnataka. Handling more than 2000 machines of 100% knitted garment production ensuring product quality and product safety.

Job Responsibility

- ✓ Submission & approval closures of technical sample requirements as per critical date
- ✓ Ensure all product safety & production feasibilities in product development stage.
- ✓ Ensure quality in supply chain like print, embroidery is taken care so that factory inputs are not affected due to quality issues.
- ✓ Ensure final inspection right first time.
- ✓ Ensure no financial claims from customers for garment quality.
- ✓ Cut to ship ratio improvement.

- ✓ Carry out factory audit and ensure SOPs are in place without deviation.
- ✓ Develop, manage implement, communicate and maintain a quality plan to bring the company's quality assurance systems and policies into compliance with quality system requirements.

BUYERS HANDLED

US: Kohl's , Express & Skechers

From January 2022 to August 2022

Organization: **Black Mango Fashions, Tirupur**

Designation: **Manager - Quality Assurance**

Company details: Black Mango Fashions is an US based liaison office supplying both knitted & woven garments to leading retails stores in US - MMX, Ross, TJ Max, BMK, BYMK, Winners etc., The company is doing an annual turnover of 75 mn USD and shipping more than 1.50 mn pcs every month with 40 - 45 days lead time throughout the year.

BUYERS HANDLED

US: Cactus Man, Denim & Flower, Fashion Nova, Nexcom

From March 2019 to October 2021

Organization : **Li & Fung India Pvt. Ltd., Tirupur**

Designation : **Manager - Quality Assurance**

Company details: Li & Fung limited is the world leading buying agency for apparels and Consumer goods, managing the supply chain for retailers and brands worldwide. Handling Global Brands Group - GBG EU & US licensee business which has the most character & comic licenses across UK, Europe & Russia – supplying to all major brands & retail stores across the globe (40 + customers).

BUYERS HANDLED

US: Express, Nautica, Jones NY, Centric Brands, Sean John, Kenneth Cole, Ellen Tracy

UK: Primark, Morrison, George, Skechers, Avon, Mothercare, Sainsbury's, Next, Matalan, etc.,

EU: Aldi, Takko, C & A, Einstein Family, Kiabi, Carrefour, Okadi, GKK, Rewe, Gemo, Brando, Galec, etc.

From April 2006 to March 2016

Organization : **Li & Fung India Pvt. Ltd., Tirupur**
Designation : **Quality Control Manager, South Region**

Company details: Li & Fung limited is the world leading buying agency for apparels and Consumer goods, managing the supply chain for retailers and brands worldwide. Headquartered in Hong Kong, the group services its customers globally through a sourcing network of over 70 offices in 40 countries.

Products handled: knitted & woven garments, Home-textiles & Leather Products

Job Responsibility

- ✓ Ensure respect of client's quality requirements at all stages
- ✓ Carry out factory audits & follow up on improvements required.
- ✓ Ensure team discipline & maintain ethical standards.
- ✓ Ensure clients' comments are understood & implemented.
- ✓ Follow- up, organize & plan inspections for team.
- ✓ Work with merchandisers and factories to solve production and quality problems.
- ✓ Investigate reasons for product rejection.
- ✓ Anticipate problems with material/product quality and suggest precautionary measures.
- ✓ Provide solutions to problems encountered by subordinates.
- ✓ Sourcing/identifying appropriate factories.
- ✓ Upgrade factories and ensure that factories meet international compliance requirements and quality standards.
- ✓ Ensure correct quality systems and processes are in place.

BUYERS HANDLED

- ✓ **UK:** Super Dry, Sainsbury's, Next, British Hard Stores, Dunnes Stores, Evans, Henleys, John Lewis, Ben Sherman, Lime, Great Little Trading Co,
- ✓ **Netherlands:** Hema Bv, Noppies, V & D, Prenatal, M & S Mode, Wehkamp, Bijenkorf
- ✓ **France:** Orchestra, Lee Cooper, Galleries Laffayette, Jules, Morgan, System U
- ✓ **Denmark:** Bon A Parte, Urban Rodeo, Frankie Liberty, Krymmel, NNO7
- ✓ **Turkey:** Colins, Collezione, Park Bravo, Boyner
- ✓ **Spain:** Sfera, Trucco, Neck & Neck
- ✓ **Mexico:** Walmart Suburbia
- ✓ **Russia:** Fashion 3000
- ✓ **Italy:** MCS
- ✓ **Poland:** Etos
- ✓ **Israel:** Castro

From May 98 to Till March 2006

Organization : **Karstadt Quelle (Far East) & Co, Tirupur**

Designation : **Senior Quality Inspector**

Company details: Karstadt is the Leading retailer in Europe. Quelle & Neckermann are Major mail order companies in Europe. The company is catering all over Europe buying all type of Products like Knit/Woven Garments, Leather Shoes & home textiles.

Job Responsibility:

- ✓ Interaction between our Principles & Vendors
- ✓ Check & approve samples, sealers, size sets, Pro-Activism in the sample/ sealers stage.
- ✓ Check & approve of patterns & launching of production.
- ✓ Audit & Evaluation of Factories & Setting Standards,
- ✓ Production Planning & Control on the Merchandise & Ensuring timely delivery of goods.
- ✓ Monitoring Shipments, conducting fabric insp(n four point system), Inline, Mid-line & Final inspections (as per AQL Standards)
- ✓ Providing training to factory QC and preparing all kinds of quality assurance formats.
- ✓ Preparing and reviewing the SOP.
- ✓ Conduct Internal Testing.

Buyers Handled:

- ✓ **Germany:** Karstadt Ag, Quelle Ag, Neckermann, Ulla Popken, Woolworth, Sinn Leffers, Wehmeyer, Mode & Preis
- ✓ **Swiss:** Migros, Regula Trading
- ✓ **Finland:** Intrade & **Austria:** Richard Schops

From April 1996 to April 1998

Organization : **Atlantis Corporation, Tirupur**

Designation : **Quality Controller**

Company details & Job responsibility: The Company servicing for three Major-Retailers & Home shoppers, namely Karstadt Neckermann & Famous Home shopping companies called QUELLE /Neckermann in France & Germany. And for its clients of Vroom & Dressman, Hema, V&D, WHG, MANOR A.G., Mode & Pries, KITARO AG etc.,

- ✓ Control on the Merchandise & Ensuring timely delivery of goods.
- ✓ Monitoring Shipments, conducting Inline, Mid-line & Final inspections (as per AQL 2.5 System)
- ✓ Work with factory production team to develop the Pre-production samples.

- ✓ Monitored internal quality process from fabric, cut panel, inline and up to pre-final inspection.
- ✓ Quality inspection in other plants and outsourced products.
- ✓ To conduct internal inspections

From June 1993 to March 1996

Organization : **AKR Textiles, Tirupur**

Designation : **Junior Quality Controller**

- ✓ Joined as a Assistant QC where learned all kind of basic QC activities/procedures
- ✓ Work with factory production team to develop the Pre-production samples.
- ✓ monitored internal quality process from fabric, cut panel, inline and up to pre-final insp
- ✓ Quality inspection in other plants and outsourced products.
- ✓ To conduct internal inspections

Personal skills

- ✓ Building relationships, handling tough customers
- ✓ Highly creative, result oriented & quick learner.
- ✓ Pro-active & demonstrating leadership skills.
- ✓ Details conscious, problem solving & team player.
- ✓ Making decisions in complex/unusual situations
- ✓ Make judgment on acceptance and rejection of marginal quality cases.
- ✓ Positive and solution focused, suggests performance improvement ideas.
- ✓ Willing to work in complex and unclear circumstances and demonstrates 'out of the box' thinking.
- ✓ Very flexible and adaptable to change. Learning attitude & logical approach
- ✓ Willingness to participate as full member of a team. Responsible, operate with integrity and teamwork.
- ✓ Ability to independently define problems, collect data, establish facts and draw conclusions.
- ✓ Computer literacy skills in programs that are applicable to role, solid written and verbal communication skills.

Personal Details:

Fathers Name : C. G. Arumugasamy (Late)

Date of Birth : 27-July-1972

Marital Status : Married

Educational Qualification : B.Sc.Physics

Language Known : English, Tamil & Kannada

Passport No. : C3316999 (Date of Expiry: 23-Oct-2034)

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I hereby declare all details given above are true and correct to the best of my knowledge.

Yours Truly,

(A. Karthi Raj)