

# Nagarajan N

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Nagarajan Nagar **Address:** #D1A, Sri Ganapathi Nagar, Mangadu, Chennai-600122, Tamil Nadu, India.  
(Home)

## About me:

Detail-oriented Merchandiser talented in monitoring inventory levels, Proficient in product development, vendor management, and supply chain coordination. Committed to excel with high energy aspiring for a challenging job where my qualifications and my rich experience will be put to the best use in the interest of an organization.

## WORK EXPERIENCE

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### Merchandising Manager

**Messiah Textiles** [ 12-2024 – Current] **City:** Tirunelveli **Country:** India

- Taking Orders from the Buyers.
- Getting the costing done for all the styles.
- Ensure Proto, Gold seal, and size set samples are completed as per schedule with proper and accurate data
- Ability to source and work with different suppliers from different regions effectively (China, Taiwan, Turkey)
- Managing budgets and ensuring that all costs are accounted for and managed efficiently
- Preparing T & A calendar and closely following with production and other concerned departments. • Proved successful working within tight deadlines and a fast-paced atmosphere
- Co-coordinating with buyers and factories for timely shipments.
- Manage inventory levels and ensure that materials and finished goods are available when needed.

### Team Leader Merchandising

**Red Earth Limited** [ 10/2023 – 10/2024] **City:** Arusha **Country:** Tanzania

- Coordinate with designers, buyers, suppliers, and manufacturers to ensure timely and costeffective production.
- Manage the production schedule and coordinate with shipping and logistics teams to ensure timely delivery of products.
- Manage the entire production process, from the initial proto sample to final delivery to buyers.
- Negotiate prices and delivery schedules with suppliers.
- Develop and maintain relationships with suppliers, and identify new suppliers to ensure competitive pricing and quality.
- Sourced and followed up with suppliers for consistency in quality, quantity, and other specification requirements for trim and fabrics.
- Ability to source and work with different suppliers from different regions effectively (China, Taiwan, Turkey)
- Managing budgets and ensuring that all costs are accounted for and managed efficiently.
- Creating and maintaining detailed production and shipment reports to track progress and ensure that production is on track to meet deadlines.
- Proved successful working within tight deadlines and a fast-paced atmosphere.
- Manage inventory levels, and ensure that materials and finished goods are available when needed.

### Assistant Manager Merchandising

**Gain up Industries** [ 03/2019-08/2023] **City:** Dindigul **Country:** India

- Taking Orders from the Buyers.
- Getting the costing done for all the styles.
- Ensure Proto, Gold seal, and size set samples are completed as per schedule with proper and accurate data
- Ability to source and work with different suppliers from different regions effectively (China, Taiwan, Turkey)
- Managing budgets and ensuring that all costs are accounted for and managed efficiently

- Preparing T & A calendar and closely following with production and other concerned departments. • Proved successful working within tight deadlines and a fast-paced atmosphere
- Co-coordinating with buyers and factories for timely shipments.
- Manage inventory levels and ensure that materials and finished goods are available when needed.

### **Senior Merchandiser**

**Haberdasher Ventures PVT Ltd** [ 07/2017 – 12/2018] **City:** Chennai **Country:** India

- Placing orders to vendors and completing follow-up till the shipment.
- Development of new suppliers and working on costing of the products.
- Arrangements of the samples for the promotions and photo shoots.
- Monitored inventory levels and kept adequate stock in product displays
- Planned and coordinated product availability for advertising and promotion purposes.
- Negotiated prices, discount terms, and transportation arrangements.
- Developed partnerships with internal groups such as packaging, visual, and e-commerce.

### **Senior Merchandiser**

**Win India Exports** [ 03/2014 - 05/2017] **City:** Chennai **Country:** India

### **Senior Merchandiser**

**BNT connection PVT Ltd** [ 07/2007 - 02/2014] **City:** Chennai **Country:** India

- Taking Orders from the Buyers.
- Getting the costing done for all the styles.
- Ensure Proto, Gold seal, and size set samples are completed as per schedule with proper and accurate data
- Sourcing Fabric trims and packaging as per the requirement.
- Preparing T & A calendar and closely following with production and other concerned departments.
- To Manage Fabric and Trim inventory.
- Co-coordinating with buyers and factories for timely shipments.
- Vendor management.

### **AREAS OF STRENGTH**

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- Multitasking and flexibility to quickly understand and adapt to new business scenarios, and roles.
- Work with a solution-oriented and Creative approach, demonstrated through the ability to identify issues, analyze data and consistently deliver the responsibilities.
- Good in working with the team and leading them to a common platform to achieve an end goal. □ Keen attention to detail to ensure accuracy in product placement, pricing, and inventory management.
- Good communication and interpersonal skills to collaborate with cross-functional teams, vendors, and customers.
- Time Management: Ability to manage time effectively, prioritize tasks and meet deadlines.
- Merchandising Proficiency.

### **DIGITAL SKILLS**

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Microsoft Office | Microsoft Word | Microsoft Excel | Outlook | Microsoft PowerPoint | SAP | PLM

### **EDUCATION AND TRAINING**

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## **Brands and Categories**

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- Esprit men's wear: Shirts and Blouses, Skirts
- Mexx: Shirts
- S.Oliver: Shirt(Formal & Casual), Trouser, skirt, Tunic, Dress,
- Benetton Shirts (Casual)
- Pepe Jeans: Shirts and Trousers, Jackets
- Classic Polo & Wool worth: Shirts and Trousers
- Petrol: Shirts
- Dashing: Underwear
- Decathlon Sports Wear: Shorts, Trousers, Duck Down Jackets, Rain cut
- Diesel & Kevro , Amrod, Dunns, Code (Printed Crew Neck and Polo).
- Lee Valley: Shirts, Pyjamas, Bath rope
- Maji : Womens satin blouses

## **Recognitions**

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Awarded as Best Performer of the Month(Dec 2018).

Awarded as Best Team of the Month (Jan 2016).

**Place:**

**Date:**

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