

M. NAGAMANIKANDAN

SENIOR MERCHANDISER

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E naga52652@gmail.com

A K.C. Patti,
Kodaikkanal, Dindigul
624212

OBJECTIVE

Talented Senior Merchandiser with expertise managing highly talented teams. Skilled in product placement. Senior merchandiser wielding broad control over all aspects of the projects from start to finish.

EXPERIENCE

December 2024 to Present
Senior Merchandiser, Sahana Clothing Company Pvt Ltd.,
(Palladam, Tiruppur)

Buyer : Carters – Team Leader of baby knit wears such as Bodysuits, Rompers, Joggers)

- Planned and participated in conference calls and meetings with planning and management departments.
- Developed strong vendor relationships to negotiate better pricing, improving profitability for the company.
- Capacity confirmation to customer
- Getting the sample development
- Make sure the team members activity for chasing the sampling process/ submission/ approvals on-time
- Yarn booking
- Order booking, T&A, line planning, raw material tracing
- Monitoring bulk production and weekly WIP updating to customers through website
- Ensure and make the garment CRD 100% on-time
- Final Audit schedule, container booking, ensure the vessel sailing dates

EDUCATION

Bachelor of Commerce with computer applications

Hindusthan College of Arts & Science

Coimbatore, India

GPA: 62%

KEY SKILLS

- PRODUCT DEVELOPMENT
- PRICE NEGOTIATION
- BULK PLANNING
- LEADERSHIP
- COST CONTROL
- COMMUNICATION
- CUSTOMER RELATIONSHIP
- DECISION MAKING

LANGUAGES KNOWN

- ENGLISH (SPEAK, READ, WRITE)
- TAMIL (SPEAK, READ, WRITE)

September 2023 to December 2024

Senior Merchandiser, First Steps babywear Pvt Ltd., (Hosur)

Buyer : Walmart Canada – Team Leader of baby knit wears such as Bodysuits, SNP, Accessories, socks (Story products in multi colors)

- Mentored junior merchandisers to develop their skills and enhance team performance overall.
- Collected data, monitored project progress and finalized reports before reporting to management.
- Planned and participated in conference calls and meetings with planning and management departments.
- Developed strong vendor relationships to negotiate better pricing, improving profitability for the company.
- Capacity confirmation to customer
- Getting the sample development
- Make sure the team members activity for chasing the sampling process/ submission/ approvals on-time
- Yarn booking
- Order booking, T&A, line planning, raw material tracing
- Monitoring bulk production and weekly WIP updating to customers through website
- Ensure and make the garment CRD 100% on-time
- Final Audit schedule, container booking, ensure the vessel sailing dates

April 2018 to September 2023

Merchandiser, S.P. Apparels Ltd (Avinashi, Tirupur)

Buyer : Carter's USA – Team Leader of babies & kids knit wears such as Rompers, Jumpsuits, Body suits, Sleepwear PJs, Girls Dresses

- Capacity confirmation to customer
- Getting the sample development
- Costing negotiation
- Make sure the team members activity for chasing the sampling process/ submission/ approvals on-time
- Conduct the PP meeting with customers & factory
- Order booking, T&A, line planning, raw material tracing
- Monitoring bulk production and weekly WIP updating to customers through website
- Ensure and make the garment CRD 100% on-time
- Final Audit schedule, container booking, ensure the vessel sailing dates
- Monitoring the payment schedule

KEY SKILLS

- FATHER'S NAME:
S.P.MUTHUSAMY
- MOTHER'S NAME:
M. GNANAMBIKA
- SPOUSE'S NAME: NANDHINI
- DATE OF BIRTH: 06/16/1995
- NATIONALITY: INDIAN
- RELIGION: HINDU

June 2015 to March 2018

Junior Merchandiser. K.S.E.INC (Tirupur)

Buyer : Feelings UAE-under the category of Ladies night wear
(Knit-Long Gown, Mid Gown, PJ set, Pant)

Buyer : Zero Degree UAE-under the category of Men's wear
(Round neck and Polo T-shirts and Pants)

Follow up the samples, L/D, s/o from suppliers, production

commitments, WIP tracking with suppliers

Conduct the month-end meeting with suppliers

Courier plans

Visiting supplier units during production

Ensure the traceability

Control the material excess/overage

Communicate with customers and track the approvals regularly

Invoice preparation, Payment to suppliers

Monitor the quality team and scheduling the inspection

REFERENCES

Prabhu Duraisamy, Country Manager, Carters India

DECLARATION

I hereby declare that the above information is true to the best of my knowledge.
