



## **Subash Chandra Bose**

Result oriented professional with 22 plus years of experience, targeting opportunities of country manager /Regional Head/operations Head in an organisation of high repute to implement the acquired experiences and skills to keep growing in the TEXTILE DOMAIN.

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### **PROFILE SUMMARY**

- Determining which vendors are most qualified to meet the company's needs for products and services.
- Strong commercial acumen as well as a resilient and driven nature with experience in on/off shore sourcing, buying and supplier/factory liaison.
- Highly skilled in sourcing, Negotiation, order placement, QMS and COC.
- Gained vast experience from the buying side with in-depth knowledge of sustainable fabrics, Kemp, oven, knitted, linen& so on.
- Designed and developed strong buying strategy which aids in the further success of the buyer.
- In-depth knowledge of market & competitors to develop sourcing strategy and business goal for the company.
- Visited France, Italy, Dubai and Greece for buyer meetings.
- Successfully enlarged the existing business base and also brought new business to the company.
- Established a team of skilled staff and conducted regular trainings to enhance their skills and market knowledge.

- Well versed with fashion, mass retail, merchandising and the global retail market.
- Streamlined the process of order placement based on supplier capability & vendor production capacity.
- Plan and monitor production schedules & make any necessary alterations.

**CORE COMPETENCE:**

Buying, sourcing, Quality Management system, vendor Management, Negotiation, strategic planning and Execution, Research and development, Team Building, leadership, Relationship Management and continuous improvement.

**SOFT SKILLS:**

- Collaborator.
- Communicator.
- Planning.
- Quality Controller.

**CAREER TIMELINE:**

2002 to 2004	M/s stallion garments, Tirupur as a Merchandiser.
2005 to 2008	Premix apparel sourcing services as a Senior Merchandiser.
2009 to 2017	Teddy SPA., Italy as a country Manager and Admin Manager.
2009 to June 2023	M/S. Seashell international as a sole proprietorship. (Office Head)
June 2023 to Nov 2024	Famous Knits, Business Head.
Nov 2024 to till date	Sergent Major, Country Manager. INDIA.

## **BUYERS HANDLED:**

- **MAVIMODE SRL ITALY**
- **ZIZI DENMARK**
- **NIKA GROUP NETHERLAND**
- **NIKI KIDS DENMARK**
- **TEDDY SPA ITALY**
- **MIHAR UAE**
- **CREATION MERVIL FRANCE**
- **ENERGIRES GREECE**
- **PINK WOMEN GREECE**
- **ALLOUTTE GREECE**

## **WORK EXPERIENCE**

- **Functioned as Senior Merchandiser**
  - Managed task pertaining to technical aspects of production.
  - Monitoring and administered the system of quality control.
  - Engaged with buyers, train suppliers on buyer quality standards, accompany/plan numerous buyer tips.
- **Ascended to the position of Country Manager**
  - Identified excellent vendors and conducted compliance and quality audits as required by the clients.
  - Reviewed the performance of team members to ensure efficiency in process operations and meeting of individual & group targets.
  - Maintained a dynamic environment that fosters development opportunities and motivates high performance amongst team members.

- **Managed as Office Head**
  - Established short/long term business plans in accordance with a customer's product base, distribution tactics, rivals and expansion plans.
  
- **Worked as Quality Inspector**
  - Administered inspections and guiding the factory in Quality issues, textile manufacturing operations including planning, control and trouble shooting.
  - Assured quality audits and surveys, recommending changes to a production process, ensuring quality issues and solved on the spot and deliveries are made on time.
  - Resolved quality concerns and implementing preventive measures, organizing and negotiating quality issues between factories and purchasers.
  
- **Implemented as Sample Co-ordinator**
  - To create the sample according to Buyer specifications.
  - Coordinating sample inspection and delivery with buyer and manufacturer.
  - Managed all inspection and testing equipment to ensure current and valid calibration, writing up evaluations and assessments.

### **PERSONAL DETAILS**

**DATE OF BIRTH** : 29.07.1982

**LANGUAGES KNOWN** : TAMIL (Both Read and Write)

ENGLISH (Both Read and Write)

**STRENGTH** : Self-motivated and Very confident.

Flexible in travelling to other countries.

More Dynamic.

Interested in reading books.

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