

## CV

### **TVLS.PRABHU DTDW MBA**

37 Gokul Nagar Phase-1 Annex

Chinnathirupathi Salem-636008

Email Id:[prabhuvs2214@gmail.com](mailto:prabhuvs2214@gmail.com)

Cell : 9442263184

---

### **Professional Summary**

Experience Textile Senior Professional Involved in Fabric Sourcing/Business Development/ Marketing and Client Handling and Merchandising.

Specialized in the Field of Woven Fabrics.

### **Core Qualification:**

- 1) Sourcing of Sustainable Fabrics made from Cotton,Linen,Tencel,Ecoliva viscose and other cotton blends.Handled Multiple brands and vendors during the sourcing Process.
- 2)Identifying Quality Vendors and confirming orders after negotiating the prices,lead time .
- 3)Ensuring the Mill have the Certification required by the brands before confirming.
- 4)Analyzing the strength of the Vendors before placing the order in terms of quality, Pricing and lead time.
- 5)Monitoring the quality in each and every stages of production by testing and quality inspection. Ensuring Technical support to vendors for improving Quality levels, efficiency and cost optimization.
- 6) Business Development,Marketing and Finding New Buyers to get Orders from Buyers.
- 7) Visiting the Buyers Office and Giving Presentation with our Collections.
- 8) Communicating with Buyers and Getting PDs/ Samplings.
- 9) Proceeding with the PDs and Samplings & Delivering after ensuring that it is as Per the CAD or Buyers Original

- 10) Communicating with the Buyers and Working out costing and giving them the Competitive Prices with Lead time.
- 11) Getting the Orders and coordinating with the Production Team to Execute the Orders as per the Approved Swatch.
- 12) Giving the Buyer the TNA and SOP to be followed in bulk.
- 13) Coordinating/following in all stages of Production till the FOB is received and Ensuring that it is as Per the Original Approved by the Buyer
- 14) Submitting the FOB to the Buyer On time and requesting for the approval to start dispatch as per the TNA.
- 15) Ensure regular Recap on the status with the Production Department.
- 16) Ensuring that the Bulk is dispatched on the basis of TNA given to Buyer
- 17) Communicating with the Buyers regarding the Post Shipment details and giving call outs about any shortages/rejections occur and going forward to sort out as per the buyer requirements.

**TECHNICAL QUALIFICATION:**

DIPLOMA IN TEXTILE DESIGNING AND WEAVING

INSTITUTE :SSM INSTITUTE OF TEXTILTECHNOLOGY

CLASS : FIRST CLASS WITH HONOURS

YEAR :1994-1997

**ACADEMIC QUALIFICATION:**

PG :M.B.A

UNIVERSITY :BHARATHIAR UNIVERSITY

UG : B.B.A

YEAR :2010-2013

UNIVERSITY :ANNAMALAI UNIVERSITY

CLASS : SECOND CLASS

YEAR :1997-2000

## **Summary Of Qualification:**

- ❖ Technical diploma in textile designing and weaving.
- ❖ Strong on client communications, negotiations, follow-up, meet deadlines and good under pressure.
- ❖ Bachelor of business administration and M.B.A.
- ❖ Excellent interpersonal skills, organized professional, diplomatic, cooperative.

## **Computer Proficiency:**

COURSE : Diploma in Computer Application, MS-Office  
Hardware, Networking, CCNA.

## **Employment History**

### 1. Fabric Sourcing Manager

February 2025 To August 2025

Sustainably Crafted Clothing Company Pvt Ltd (Krishnagiri)

Brand Handled:-

Indian Terrain, Being Human, Fab India, Passenger, Oneill, RVCA, Crocodile Etc

### 2. Fabric Manager/Marketing

Duhil International

July 2010 To Dec 2024

### 3. Merchandiser

King Bell Fashions

Jan 2008 To May 2010

4. Jr. Merchandiser

U.S. Apparels

Nov2006 To Dec2007

5. Fabric Quality-Analyst/Coordinator

Labtex Inspection(GapSourcingAgency)

Jan2005 To Sep2006

6. Fabric Coordinator

K.S. Fabrics

Sep2002 To Dec2004

7. Fabric Coordinator

Shree Meena Textile

Jan 1998 To July 2002

**Roles& Responsibilities:**

- ❖ Primary responsible to communicate with Client, pricings and follow-up till order confirmation.
- ❖ Liaise with client regarding PDs/Samplings/Orders.
- ❖ Technical understanding of fabrics based on CAD/Swatch sent by the client.
- ❖ Liaise with production units to develop the same as per the required quality.
- ❖ Liaise with production regarding Sampling, bulk production and ensure delivery as per the defined quality and time lines.
- ❖ Reporting via mail to concerned client & updating the status of Production on regular basis.

- ❖ Ensuring the quality of fabrics is as per the Approved sample & Trouble shooting in case of any issues during production.
- ❖ Maintain complete records of all quality proposals during all stages of production.
- ❖ Carrying out quality Inspection at random using 4-point system.

Personal Information :

Name :TVLS.Prabhu  
Father's Name :TVL.Santhanam  
Date of Birth :18-11-1976  
Gender :Male  
Marital Status :Married  
Religion :Hindu

I hereby declare that above given details are true to the best of my Knowledge.

Yours Faithfully

S.Prabhu