**Position Title : Assistant General Manager**

**Department : Merchandizing**

**Reports to : MD**

**Review Routine : Quarterly Performance Review**

**Location : Gainup industries India Pvt, Limited, Ottupatti, Dindigul.**

**Roles and Responsibilities:**

* Project follow up with Buying Team.
* Perimeter wise team allocation and monitoring their activities.
* System monitoring in production process in the factory.
* Business Promotion
* Responsible for team turnover
* Building the team relationship with all departments to ensure buyer / Management requirements time to time and vice versa.
* Responsible for DOT / HOT based on Monitoring the KPI and support the team to achieve the KPI Targets
* Responsible for Liability clearance if any.
* Responsible for ensuring & increasing profitability of the process / products.
* Responsible for maintaining confidentiality of product development activities / costs and organization strategies.
* To communicate and coordinate with all departments to ensure buyer / Management requirements time to time and vice versa.
* To train and lead production development, merchandisers team, fabric & purchases teams to ensure smooth process flow.
* To prepare, help and monitor to send required reports and timely data feeding in ERP.
* Overall responsible for Team performance

**Educational / Skills / Experience Requirements**

* Educational Qualification : 4 year B. Tech textile technology degree or any UG/PG graduation
* Year of experience : 12 to 14 (Year Experience in manufacturing garments as a Merchandizer/Merch field)
* Technical Requirements : S&OP SMT, Trims and CPT & Retro Planning Costing Knowledge, Data Management
* Behavior skills required : Interpersonal, Analytical, Decision making, Communication Stress Management, Conflict Management Innovative Thinking
* IT Knowledge Required : Basic computer knowledge (Microsoft Office applications), Good communication skills, both verbal and written & Strong analytical and problem-solving skills to achieve results.
* Language Known : Fluent in Tamil, English.

**KPIs**

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| **S.NO** | **KPI** | **TARGET** |
| 1 | COMPLETE KIT | 100% |
| 3 | Capacity utilization allotted M/C | 250 |
| 4 | SSE | B |
| 5 | SUPPLY DOT/HOT | >95% |
| 6 | Lead time | 25 days |
| 8 | TURN OVER | Based on season target |

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| --- | --- | --- | --- |
|  | Prepared by | Approved by | Validated by |
| Name | Sri Sandoshkarthika. N | Gangatharan. C | Dhanraj |
| Designation | Technical Trainer -HRD | Dy General Manager -HR | AGM- SOCKS |